

### GDI IMPACT LEADERSHIP PROGRAMME FOR DEPARTMENT STORES 2026

DEVELOPING THE NEXT C-SUITE LEADERS THE GLOBAL RETAIL PROGRAMME FOR DEPARTMENT STORE EXECUTIVES ONLY



### WHAT IS YOUR ESSENTIAL IMPACT AS A FUTURE C-SUITE LEADER? HOW CAN YOUR DEPARTMENT STORE BUSINESS SURVIVE AND THRIVE IN THE FUTURE?

"We are at a critical juncture for the department store industry worldwide, and only the strongest and most innovative will survive. This is of deep concern to me, and I worry that there are not enough forward-thinking, innovative leaders in our industry who will be willing to risk changing the status quo and work to create a new model to attract consumers away from the alternative options that are performing well today at the expense of department stores."

Terry J. Lundgren (former CEO & Chairman of Macy's Inc.)

# THE GDI IMPACT LEADERSHIP PROGRAMME FOR DEPARTMENT STORES

is a leadership development programme bringing you together with department store leaders from around the world, with the potential to take on greater leadership responsibility at the C-suite level in the near future.

Within this programme, open to leaders of all department store companies worldwide, you will define your impact leadership profile as an executive leader, integrate effective forward-thinking tools and develop your full leadership potential as a future shaper by having foresight and insight, reflecting and consciously making a transformational impact.

### **PARTICIPANTS** CONNECT & CO-CREATE WITH PEERS IN THE GLOBAL DEPARTMENT STORE INDUSTRY

#### **TOP PERFORMER**

Are you recognised as a high-performing senior manager within your organisation, currently at level 3?

### **POTENTIAL FOR C-SUITE LEVEL**

Are you ready to take on wider accountability and leadership responsibility at the C-suite level in the near future (potential for level 2)?

### **EXPERIENCED MANAGER**

Are you an experienced manager with at least 5 years' experience in the department store/retail industry?

... then join other executives from different organisations, cultures and nationalities from the global department store industry for an enriching learning experience that will help you define your leadership impact and future.



### **KEY LEARNINGS** UNLOCK THE POWER OF THREE IMPACT LEADERSHIP LEVELS

Impact leadership is grounded in addressing the following three questions. The programme is highly interactive and highlights these three levels and their interconnections.

**WHY** does our department store industry need to transform?

WHAT do we need to do to stay agile?

**HOW** do we act as impact leaders to proactively create our future together?



### IMPACT LEVEL 1: WHY LEADERSHIP SKILL FORESIGHT

# WHY does our department store industry need to transform?

The dynamic driving forces behind economic, societal and environmental change.

- Analyse the trends in society, economy, technology and environment and evaluate how they impact the industry and your business
- Understand the fundamentals behind the development of customer needs – and reflect on what it takes to create an excellent customer experience
- Be aware of yourself as a leader and how trends impact you and your leadership



**20% OF PROGRAMME** 

### IMPACT LEVEL 2: WHAT LEADERSHIP SKILL INSIGHT

#### WHAT do we need to do to stay agile?

A systematic approach to strategic foresight and organisational development.

- Develop a holistic understanding of strategy, structure and culture – recognise challenges and risks and where to create the greatest impact
- Reflect on areas of operational excellence and innovation and build on your awareness of how conflicting goals can be tackled
- Work with efficient tools to evaluate and focus on impactful developments for your company



### IMPACT LEVEL 3: HOW LEADERSHIP SKILLS REFLECTION & ACTION

# HOW do we act as impact leaders to proactively create our future together?

Energising ourselves, our teams and our organisations.

- Reflect on your personal impact leadership profile, in particular your impact strengths, and how to build on them as an individual and in your team
- Define your vision, personal ambition and strategic network
- Lead effectively and mobilise people by defining your personal set of impact tools



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## YOUR IMPACT JOURNEY

### STAGE 1:

# CONNECTING / ONLINE PREPARATION & PERSONALISED COACHING

January 2026 Date to be defined individually	Tue. 27 January 2026	February 2026 Date to be defined individually	Thu. 12 March 2026
Online call 1 (1.25 hrs) 1:1 coaching	Online call 2 (3 hrs) Group setting 16:00 CET	Online call 3 (1 hr) 1:1 coaching	Online call 4 (3 hrs) Group setting 16:00 CET
<b>Your personal welcome</b> Expectations, aspirations	<b>Getting started</b> Introducing the impact levels 1, 2 & 3	Your leadership profile Impact strengths & vision	<b>Working with the online tools</b> Trend radar & compass
		Required: Complete your online personality assessment	Required: Online evaluation and priorisation of the major developments in the industry with the GDI Retail Trend Radar

## **YOUR IMPACT JOURNEY**

### **STAGE 2:**

CO-CREATING / AT THE GDI CAMP (3.5 DAYS)

Mon. 20 April 2026	Tue. 21 April 2026	Wed. 22 April 2026	Thu. 23 April 2026
	From trends to action fields	Defining your impact strengths	Boosting your future impac
	<b>Foresight</b> Agile foresight workshop	<b>Reflection</b> Peer groupwork	<b>Reflecting &amp; presenting your impact statement</b> Peer feedback
	IMPACT LEVEL 1	IMPACT LEVEL 3	IMPACT LEVEL 3
Lunch at the GDI		Lunch at the GDI	
Quo Vadis department store industry	Operational excellence & innovation	Unlocking the power of the three impact levels	Building your strategic network & plan
<b>Orientation &amp; deep dive</b> with the GDI think tank	<i>Insight</i> Bridging polarities in your team & organisation	<b>Making a transformational impact</b> Peer case consulting	<b>Leading with impact: Transfer of learning</b> Defining your next strategic moves, action planning
IMPACT LEVELS 1, 2, 3	IMPACT LEVEL 2	IMPACT LEVELS 1, 2, 3	IMPACT LEVELS 1, 2, 3
Networking dinner at the GDI	Crossing Lake Zurich, Themed dinner	Unconference, Dinner at the GDI	

## YOUR IMPACT JOURNEY

#### STAGE 3:

#### PERFORMING / AT THE IGDS WORLD DEPARTMENT STORE SUMMIT (1.5 DAYS) & PEER COACHING

around the world

	Tue. 19 May to Wed. 20 May 2026	June 2026 Date to be defined individually	Tue. 30 June 2026
Thu. 7 May 2026			
Online call 5 (1.5 hrs) Group setting	IGDS World Department Store Summit 2026	Online call 6 (1.5 hrs) Facilitated peer coaching	Online call 7 (1.5 hrs) Group setting
16:00 CET	Mexico City	16:00 CET	16:00 CET
<b>Group performance briefing</b> for attending the IGDS World Department Store Summit	<i>Meet industry leaders</i> Hearing retailing stories from top leaders and networking with peers from	<i>Impact transfer</i> The power to act now	<b>Closing the impact journey</b> Take-aways & action plans

## **CO-CREATION**

You will be introduced to a cutting-edge online process to evaluate current trends and gain security in your choices and priorisation of the main retail trends in order to co-create future scenarios and concepts with your colleagues.

- You will use an online evaluation tool and compass to organise your foresight in an efficient way.
- You will learn to cooperate with peers on an online trend board and within an online process.
- You will experience how to facilitate a workshop to translate trends into action fields and future concepts.

Based on a comprehensive "State of the Industry Report" and a detailed "Retail Trend Radar" developed by the GDI think tank, you and your group will define the most important trends impacting the present and future department store industry. You will translate these trends into action fields, defining first possible steps as a future shaper. These results can be a take-away for you from this programme that will encourage necessary future-oriented conversations within your organisation.



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## PERSONALISED COACHING

#### INDIVIDUAL COACHING

You will start the journey with a confidential one-to-one expectation and aspiration talk, as well as a one-to-one coaching session integrating the newly developed best-in-class personality self-assessment PrinciplesYou (created by Ray Dalio, Dr. Adam Grant, Dr. Brian Little and Dr. John Golden, based on the scientifically proven Big Five personality assessment. For more information, see: www.principlesyou.com).

#### **PEER COACHING**

Gather fresh insight and feedback with your "reflection buddy" who you will select from among all the participants in your group. Your peer coaching partner will not only reflect with you throughout the programme. Very often, these buddy teams also continue collaborating after the programme.

### **GROUP COACHING**

Within the GDI camp in Zurich, you will benefit from sharing experiences and gaining feedback on current leadership challenges in a safe setting.

### UNDERSTAND YOURSELF.

### UNDERSTAND OTHERS.

HELP OTHERS UNDERSTAND YOU.

PrinciplesYou from Ray Dalio, Co-creator of PrinciplesYou

## YOUR LEARNING VENUES

### **GDI CAMP**

GDI Gottlieb Duttweiler Institute Langhaldenstrasse 21 8803 Rüschlikon/Zurich Nestled in the beautiful parklands of the GDI Foundation, with a view over Lake Zurich

30 mins. from Zurich Airport 15 mins. from Zurich city centre 5 mins. from your hotel (on foot)

### IGDS WORLD DEPARTMENT STORE SUMMIT

IGDS World Department Store Summit 2026 Mexico City





## **REAL IMPACT, REAL STORIES**

The Impact Leadership Programme stimulated me to think as a generalist and gave me a clearer personal vision on department store futures, which also helps me in my daily work.

Tijmen Kron, Head of Supply Chain, De Bijenkorf

This experience has expanded my network, my view, and provided me with tools to not only define my leadership path but also to support others in their journeys.

Katherine Dar, CRM Manager, Rustan's

It has been a great experience to be part of this high-class leadership programme! It has provided me with valuable insights into leadership, business strategy, and personal growth.

Daniel Lehnhoff, Department Store Manager Zurich, Globus

## ABOUT GDI – CREATING FUTURES

## ABOUT IGDS – DESTINATION DEPARTMENT STORES



**LUKAS JEZLER** *CEO, Gottlieb Duttweiler Institute* 

The Gottlieb Duttweiler Institute (GDI) is the oldest think tank in Switzerland. It researches the future using trend studies and international conferences, develops innovation strategies and trains the managers of tomorrow.

Through its activities, the GDI bridges the gap between science and practice. Its focal areas are retail, nutrition and health within the context of society, technology and the environment. The GDI is also a venue for hosting business events. The GDI is an independent institute supported by the Migros Culture Percentage.



**ANDRÉ MAEDER** President, Intercontinental Group of Department Stores

The Intercontinental Group of Department Stores (IGDS) is the largest membership group for department stores only. Founded in 1946 as a non-profit association in Switzerland, its purpose is to connect and inform members as well as representing the department store industry.

The annual IGDS World Department Store Summit is the department store sector's gathering. Prompting themes and topics are addressed by a top line-up of speakers and experts. The summit attracts up to 350 CEO and senior executive representatives from department stores, specialty retailers, brands, suppliers and service providers. The programme is designed for sharing perspectives, exchanging know-how and networking globally.

## THE PROGRAMME TEAM



**TANJA INEICHEN** Programme Director, Co-facilitator, Coach

Head of Leadership & Transformation at the GDI; certified PrinciplesYou coach; renowned author in the field of impact leadership; Master's degree in commerce, Vienna University of Economics & Business; 15+ years of business experience in the retail industry.



**SUSAN SHAW** Strategic Foresight Expert

Head of Strategic Foresight at the GDI; Master's degree in social sciences at the Universities of Zurich and Madrid; 20+ years of business experience as a translator of research insights into strategic recommendations and action fields, identifying future trends and analysing consumer behaviour in various industries.



**JEAN-CLAUDE COURTO** Co-creation Expert, Co-facilitator, Coach

Independent organisational developer, coach and management trainer at the motiv-ch network (co-founder); economist, University of Basel; passionate flow team designer and FlowStyle specialist; 20+ years of experience co-creating customer solutions with impact.



#### **GIANLUCA SCHEIDEGGER** Senior Researcher at the GDI think tank

Behavioural economist and consumer behaviour specialist; PhD from the Institute of Retail Management at the University of St. Gallen, one of Europe's leading business schools; graduate courses in retailing at the University of St. Gallen; practical experience in campaign management and strategic marketing. 15

## START YOUR IMPACT JOURNEY

### 5 DAYS ON SITE WITHIN AN IMPACT JOURNEY OF 6 MONTHS (IN TOTAL), INCLUDING:

- **3.5** days on site at the GDI Camp: Mon. 20 April to Thu. 23 April 2026, Switzerland
- 1.5 days on site at the IGDS World Department Store Summit: Tue. 19 to Wed. 20 May 2026, Mexico City
- + Facilitated online process with 4 online group meetings
- 2 one-to-one coaching sessions and
  1 transfer coaching session (in a small peer-group setting)
- + Personality assessment analysis
- Access to a platform for worldwide trends and innovations

Programme language: English

#### FEE CHF 7670

(price includes all course materials, dinners, lunches, coffee breaks and free admission to the IGDS World Department Store Summit 2026; price excludes accommodation and travel expenses)

#### NOMINATION

September 2025 to Wed. 31 December 2025

#### START OF ONLINE PROGRAMME January 2026

#### END OF ONLINE PROGRAMME June 2026

#### **OFFERED** Once a year to 12–24 talents nominated by department stores



MORE INFO & APPLICATION: gdi.ch/en/leadership-department-stores

- Maximum of 3 participants per department store company
- English language proficiency required
- First come, first served

Contact: Tanja Ineichen Programme Director, Head of Leadership & Transformation at the GDI tanja.ineichen@gdi.ch +41 44 724 62 09